

# Milwaukee Metropolitan Sewerage District 2026 Annual Consultant Meeting

February 4, 2026





# Agenda

- Welcome and logistics
- Overview of District's Capital Program/Projects
- Risk management
- Procurement and Business Development Update
- Closing

## Annual Consultant Meeting focus

- Focus is on professional consulting services, not construction
  - Requests for proposals
- Primarily planning, engineering, design
- Watercourse (flood management), Water Reclamation Facilities, conveyance system
- Green infrastructure
- Private property infiltration and inflow program

# Separate Annual Construction Meeting

- **Tomorrow 2/5 at 10:30 am**
- Focus on construction bids
- Other services (e.g. maintenance)

# Invited District Staff

- Technical Services Division
  - Mike Martin
  - Kevin Lyons
  - Cary Solberg
  - Greg Hottinger
  - Rick Niederstadt
  - Robert Chavez
- Community outreach/Business engagement
  - Pete Coffaro
  - Michelle Kaczmarowski
- Integrated Watershed MGT
  - Bre Plier
- Risk Management
  - Romi Shahid
- Legal
  - Katherine Lazarski
- Executive Director's Office
  - Beth Wentzel
- Veolia Water Milwaukee
  - Choo Teoh
  - Josh Pietryga

# Technical Services Division Staff Changes

- Ryan Holzem: new Senior Project Manager in Conveyance/Plants section
- Stéphane Gautier: new Project Manager in Plants/I&C section
  - Lori Cipparone retirement

# Technical Services Division Staff Changes

- Keith Kalinger – Asset Management Program Manager
- Project Controls Team:
  - Michelle Felde, Jason Polski, and Samantha Reinhold



# Capital Budget Overview

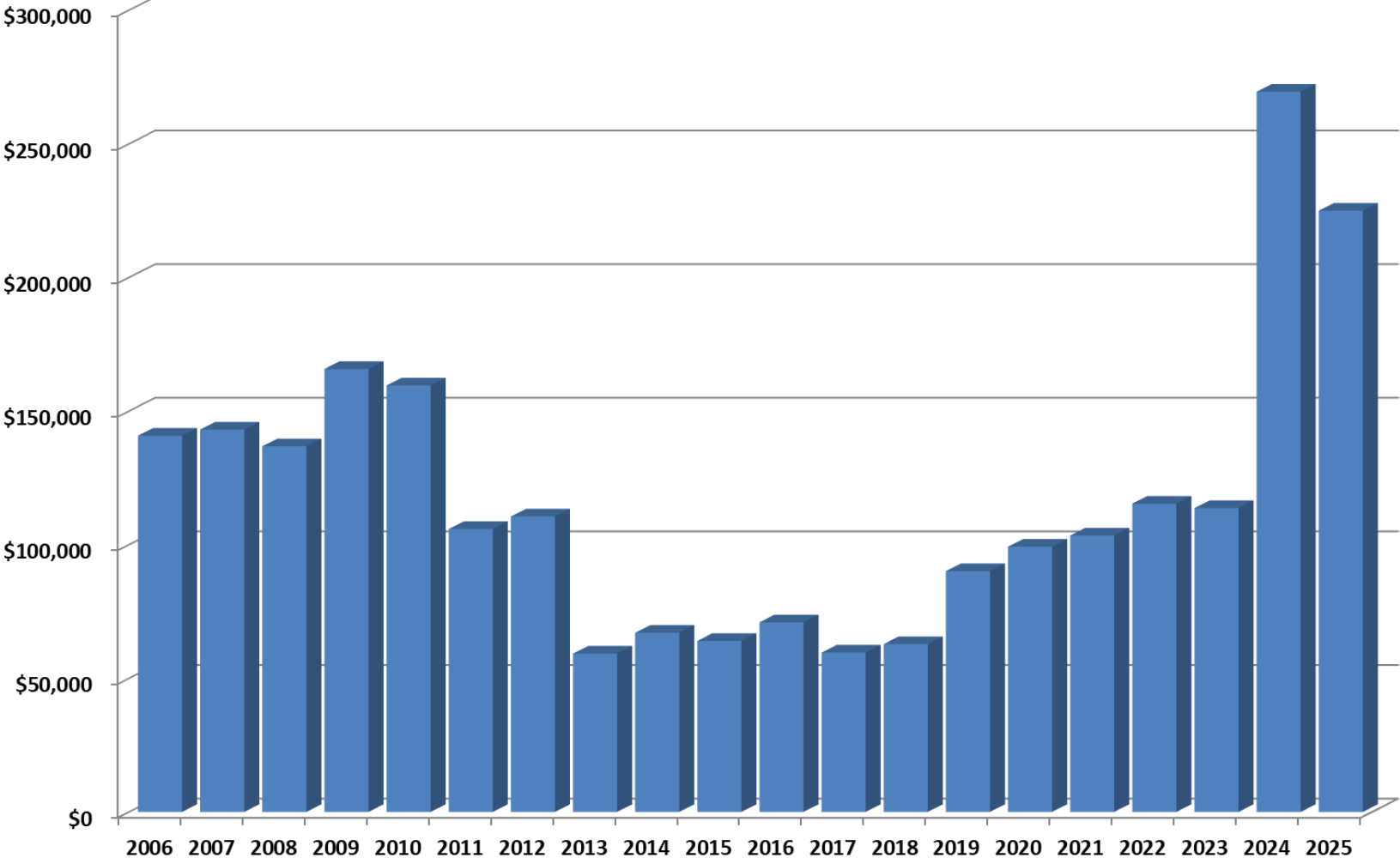
# 10-Year Planned Capital Spending 2026-2035

- 10-year plan: \$2B (approx. same as last 2 years)
- Average forecast 2026-2030 is \$250M/Year
  - Annual spending projected to decrease annually in 2031
- Fiscally constrained and interest in flood management project acceleration

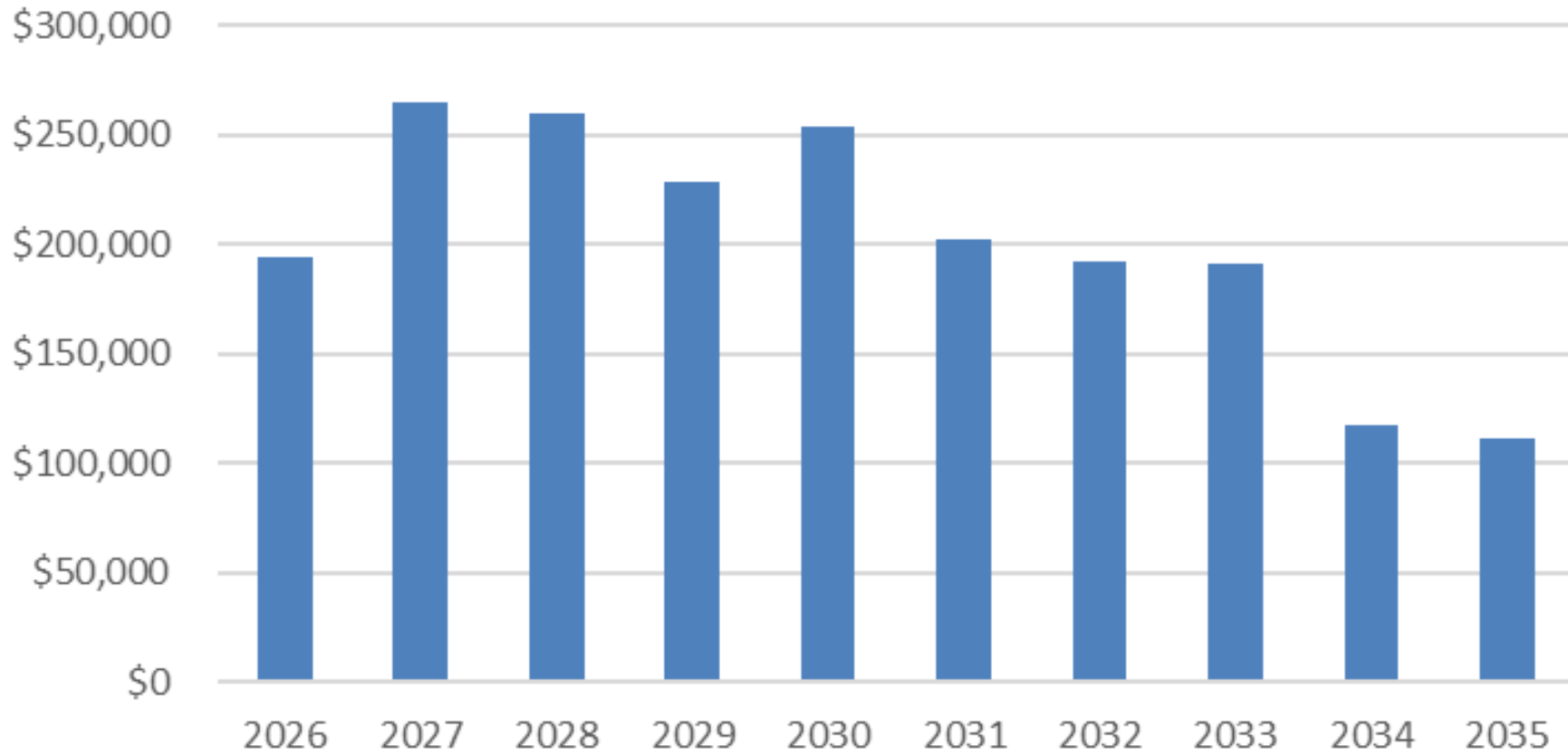
# Capital Program Consistency

- 10-year plan for 2026-2035 very similar to what presented last year
- Plan driven by
  - 2050 Facilities Plan and Biosolids Plan
  - Energy Plan (Adopted in 2024)
  - SCADA Master Plan (adopted 2024)
  - Asset Management Program
  - Interest and success in:
    - Watercourse/flood management
    - Green infrastructure
    - Private Property Infiltration and Inflow Program

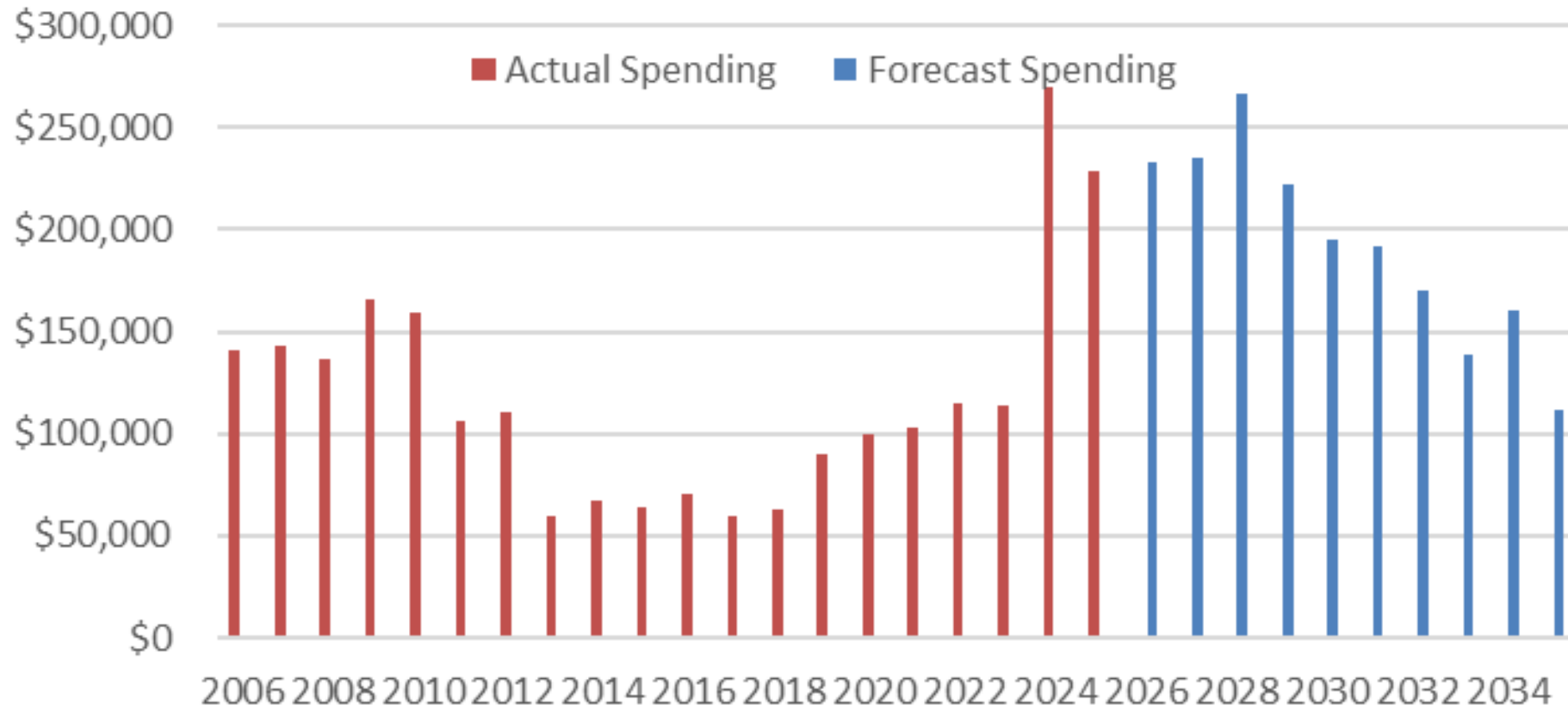
### MMSD Historical Capital Spending (\$1,000s)

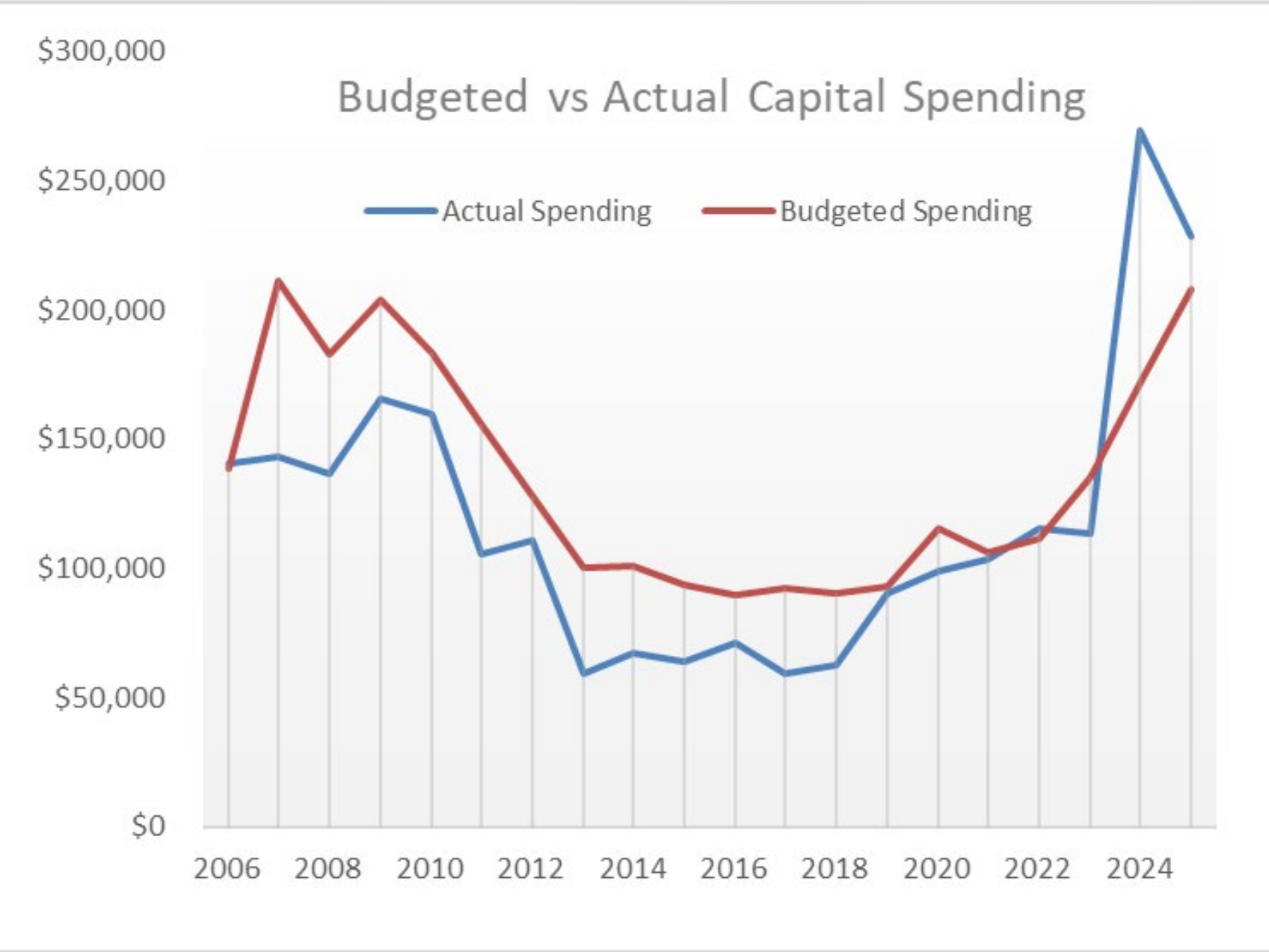


## 10-Year Capital Plan (1,000s) 2026-2035

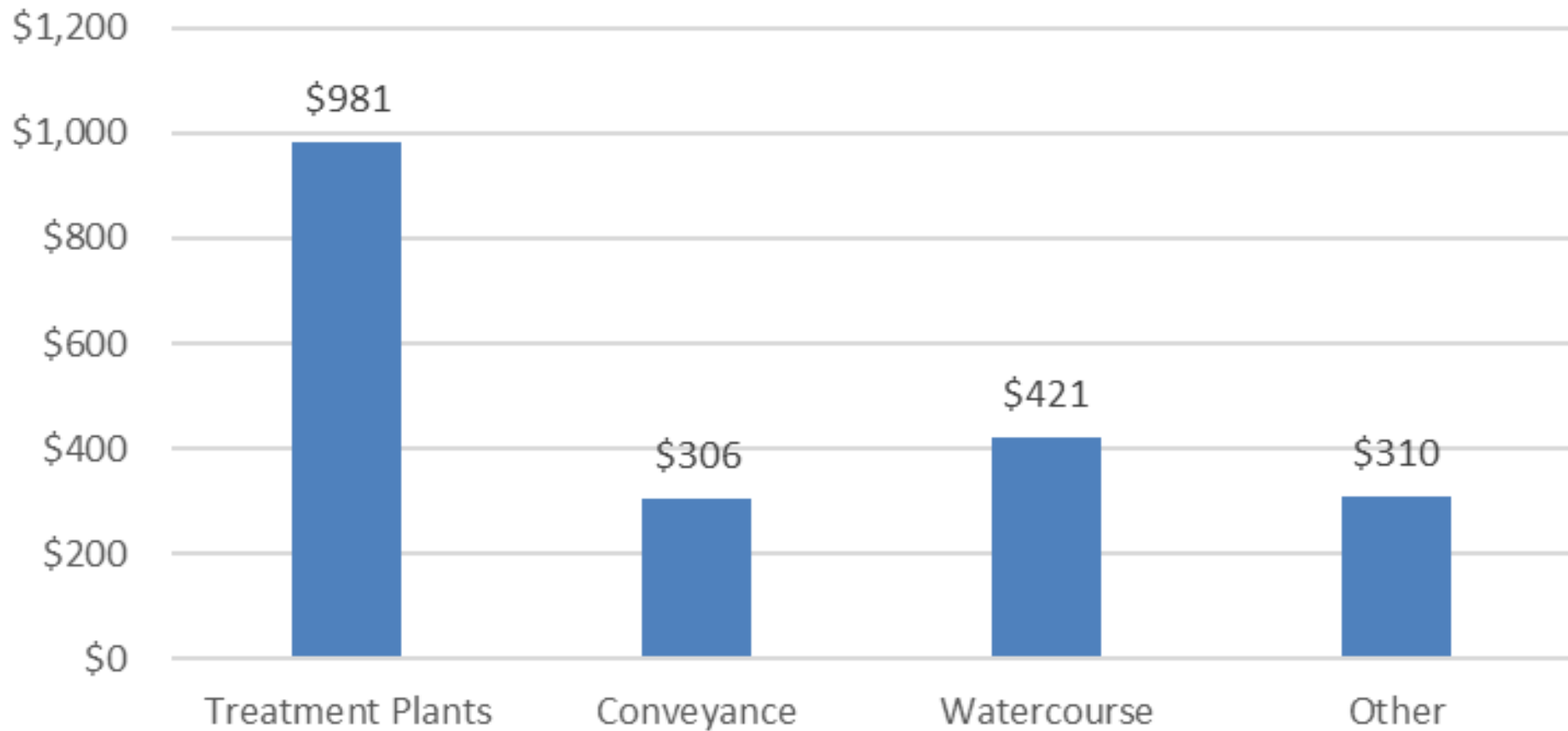


## Actual/Forecast Spending (1,000s)

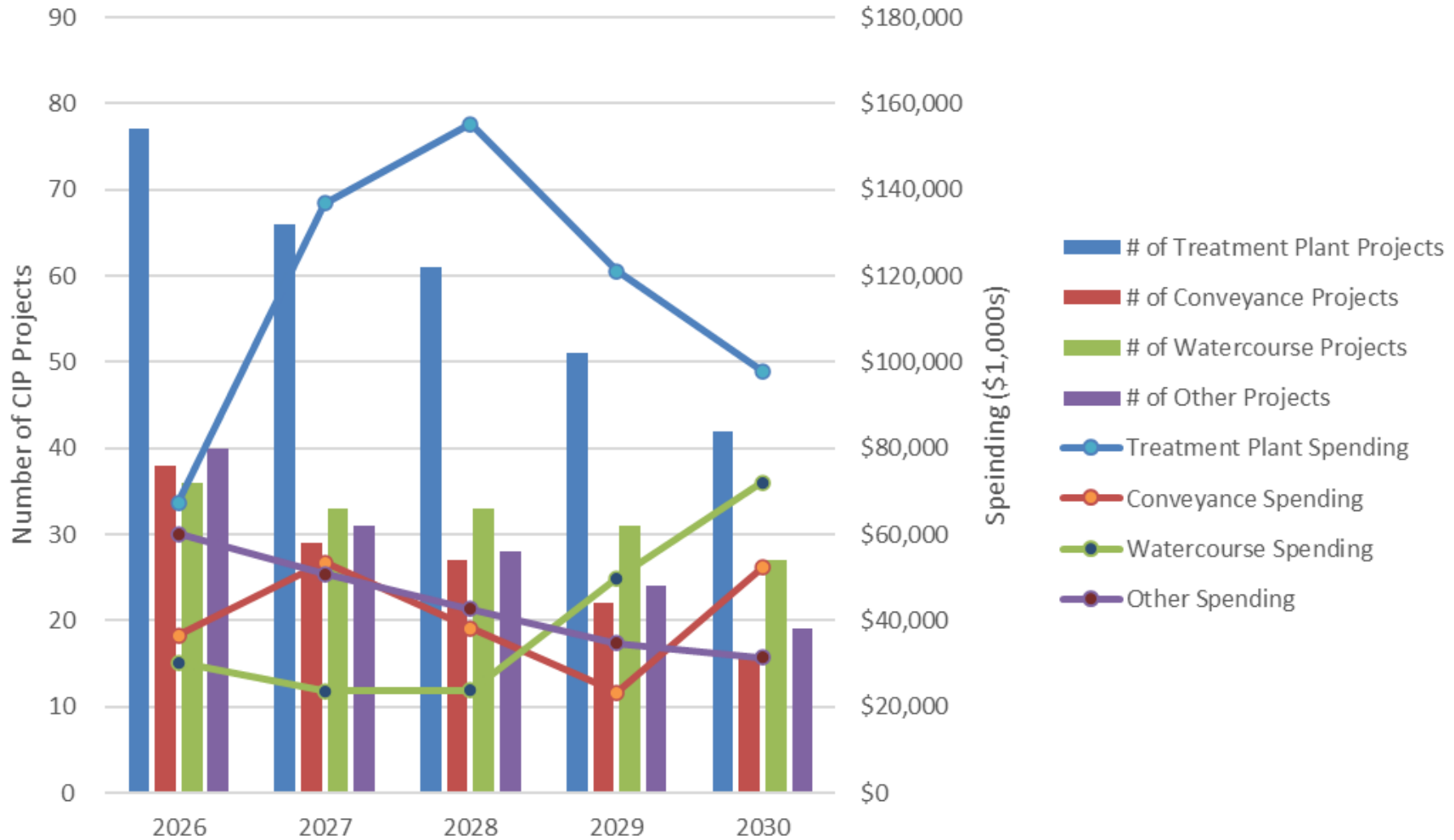




## 10-Year Capital Plan 2026-2035 Total Spending by Category (Millions)



### Number of CIP Projects and Forecast Spending (\$1,000s)



# Fiscal Constraints

- Current 10-year plan has no room for new projects
  - Assumes property tax increases between 3% and 7%
- Each new year in plan adds new capacity
- We average ~\$170M in new projects annually
  - \$100M added in 2026
- Due to August 2025 floods, interest in accelerating some flood management projects that have flood storage elements
- Currently, capital program has no room for growth

# District funding

- Property tax funds District's capital program
  - 3% property tax increase from 2025 to 2026)
- User charges (to municipalities) fund O&M activities
  - 4% user charge increase
- Equates to \$0.70/month increase on a \$200K home

## 2026 RFP activity

- 2024: We projected 34 RFPs, with 7 largest totaling \$13M
- 2025: We project 35 RFPs with 5 largest totaling between \$6-\$9M
- 2026: We project 25 RFPs, with 5 largest totaling between \$5-\$7M
- Actual number of RFPs will most likely be higher
- New items come up
- Projects can get delayed

# Largest \$ Contracts (not in order) Represents between ~\$5-\$7M

Contract #	Contract Title
J02018D01	Channel Mixing Improvements & Structural Restoration
J04079D01	Dryer Train Overhaul & Upgrades
C98063D01	MIS Siphons Preliminary Engineering
J01031D01	Primary Sludge Pumping & Scum Processing
J06105D01	Dewey & Harbor Medium Voltage Switchgear

# On-call Services Contracts

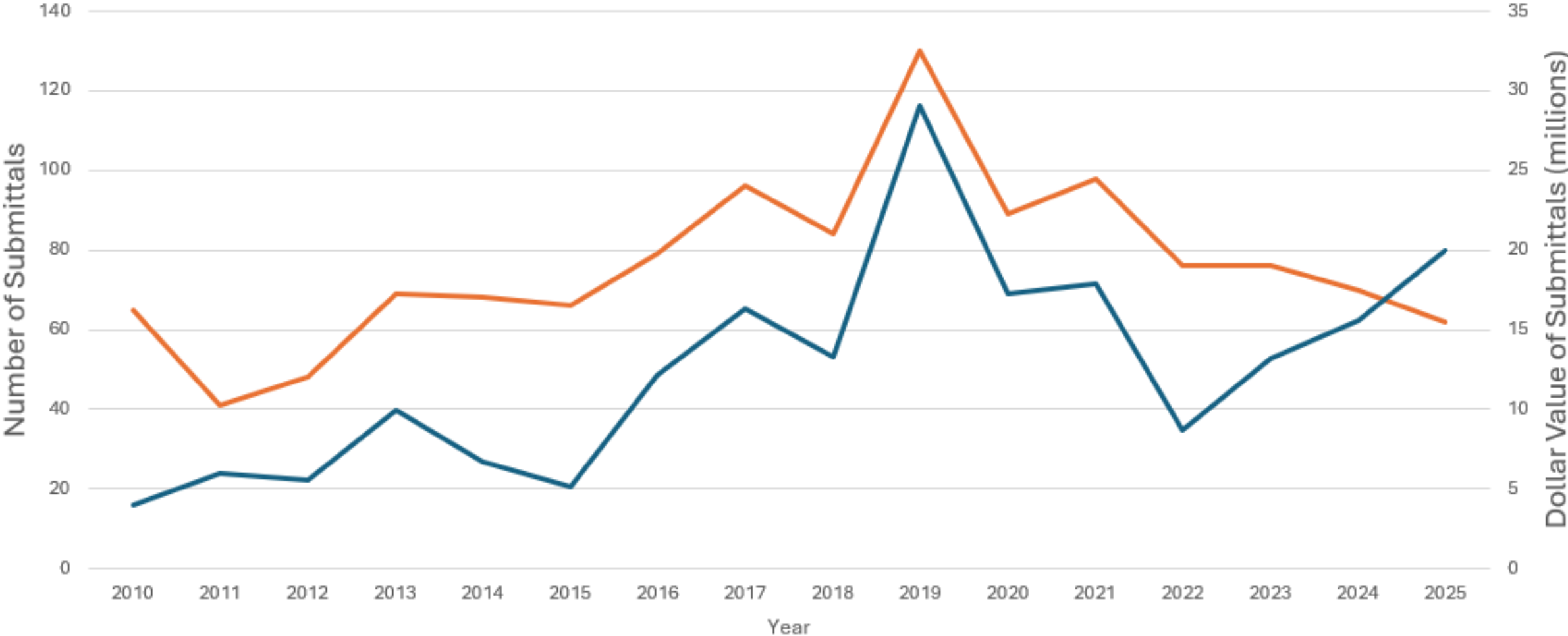
- Continued use of on-call services contracts
- 2026 Planned On-call RFPs:
  - Water Reclamation Facility Process Modeling Support
  - FEMA Floodplain Mapping and Hydrologic & Hydraulic Modeling Support
  - *Honey Creek Reach 1 Concrete Removal – Menomonee River to Fairview Avenue.*

# Veolia Water/District Partnership

- Veolia Water Milwaukee operates and maintains:
  - South Shore and Jones Island Water Reclamation Facilities
  - District Interceptor Sewer System and Inline Storage System
- VW has responsibility for all repair/replacements <\$25K
- District funds repairs/replacements >\$25K (MCRR's)
- Both VWM and District develop public bid packages and contracts for MCRRs
- On-going opportunities, mostly construction

# MCRR Projects

— Number of MCRR Projects Submitted      — Dollar Value of MCRR Projects



# MCRR Contracts

- Most projects <\$100K
- Short form construction contracts
- If MMSD contract, normal procurement process
- If interested in VWM contracting, must use their procurement process, not MMSD.
- VW Milwaukee:  
<https://www.veolianorthamerica.com/milwaukee/>
  - Separate procurement page

# Operations and Maintenance Contract Status

- Existing contract with VW expires end of February 2028
  - Started in 2008, extended in 2018
- District developed new draft contract and scope of services for next O&M contract
  - 2028-2038
- Extensive procurement process, received 2 proposal on Friday, 1/30/26
  - Veolia Water Milwaukee
  - Jacobs
- Evaluating both proposals, will select company and contract in place by September 2026




# Consultant Contracting Issues and Points of Emphasis

- Recurring Issues
- Newly Emerging Issues
- Changes

# On-going Consultant Issues: Out of Scope Work

- Out of scope work without prior authorization
  - **MUST** receive prior written authorization from the District
  - Even if it is a no cost, scope change only
  - Not good for you, not good for us
  - Point of emphasis with our staff



# On-Going Consultant Issues: SWMBE Changes

# Insurance Requirements

## Subconsultant Insurance

CERTIFICATE OF INSURANCE REQUIREMENTS ARE OUTLINED IN THE CONTRACT UNDER *GENERAL CONDITIONS*:

- INSURANCE REQUIREMENTS
- INDEMNIFICATION

# EJCDC/Div 0

- EJCDC documents will replace the current Invitation to Bid, Requirements for Bidders, Contract, General Conditions, and some standard Attachments.
- Our philosophy is to keep the EJCDC way of doing things wherever possible, but there are some things we need to change because of Wisconsin law and CWLF requirements.
  - Examples – Sworn Statement, subcontractor Payment provisions

# EJCDC – Technical Data

- Those items expressly identified as Technical Data in the Supplementary Conditions, with respect to either (1) existing subsurface conditions at or adjacent to the Site, or existing physical conditions at or adjacent to the Site including existing surface or subsurface structures (except Underground Facilities) or (2) Hazardous Environmental Conditions at the Site.
- It is the role of the designer, in consultation with the District, to determine what to designate as Technical Data AND to discuss with the District how to allocate risk between the Contractor and the District.
- Need to be clear about assumptions we expect a contractor to make.

# Other notes from Legal

- Read your contract and understand expenses when you price your RFP. We typically are not going to allow computer charges, local mileage, and overtime on professional services contracts.
- When preparing bid documents:
  - Ask us questions. We are free. Through the PM.
  - In the public bidding scenario, it is the obligation of the government to know what it wants. We are hiring consultants to help us figure out what we want. If you don't have the expertise for a project, consider taking a pass on a particular RFP. And be mindful of information you get from potential vendors. It is your job to double check.
  - District likely will pay for travel for investigating potential technologies or equipment.



# Specifications Update

# Existing Master Specs

- 286 documents/sections developed in 1980s
- Outdated 16 Division format
- Many sections contain outdated equipment, materials, manufacturers and references
- Many sections share redundant content
- Designers use during projects
- Require significant effort to edit for each project

# Existing Technical Specs

01 – General Requirements

02 – Site Work

03 – Concrete

04 – Masonry

05 – Metals

06 – Wood and Plastics

07 – Thermal and Moisture  
Protection

08 – Doors and Windows

09 – Finishes

10 – Specialties

11 – Equipment

12 – Furnishings

13 – Special Construction

14 – Conveying Systems

15 – Mechanical

16 – Electrical

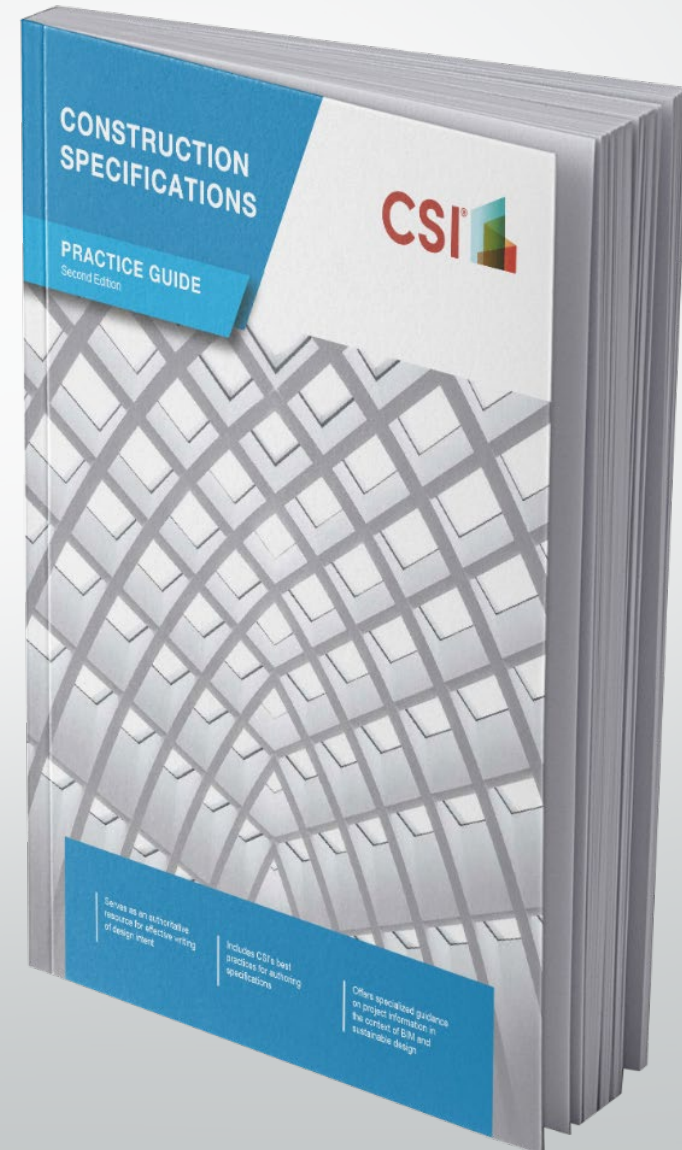
# Specifications Update

- MMSD evaluated alternatives to update our specs
- Goals
  - Improve consistency and quality
  - Reduce errors during design and risks during construction
  - Make it easier for users to locate information
  - Reduce costs to prepare specifications
  - Provide a maintainable solution with existing District resources

# CSI MasterFormat



Sets national standards for construction specifications



# CSI MasterFormat

- Transitioned to 50-Division structure in 2004; most recent update in 2020
- Standard in wastewater/construction industry
- 50-Division format breaks out work into more categories, allowing users to define and find information more efficiently
- CSI's PageFormat® includes section and paragraph indexing

# CSI MasterFormat

00 — Procurement and Contracting Requirements (EJCDC)

01 — General Requirements

Facility (Building) Construction Subgroup:

02 — Existing Conditions

03 — Concrete

04 — Masonry

05 — Metals

06 — Wood, Plastics, and Composites

07 — Thermal and Moisture Protection

08 — Openings

09 — Finishes

10 — Specialties

11 — Equipment

12 — Furnishings

13 — Special Construction

14 — Conveying Equipment

Facility Services Subgroup:

21 — Fire Suppression

22 — Plumbing

23 — Heating, Ventilating, and Air Conditioning

25 — Integrated Automation

26 — Electrical

27 — Communications

28 — Electronic Safety and Security

Site and Infrastructure Subgroup:

31 — Earthwork

32 — Exterior Improvements

33 — Utilities

34 — Transportation

35 — Waterway and Marine Construction

Process Equipment Subgroup:

40 — Process Interconnections

41 — Material Processing and Handling Equipment

42 — Process Heating, Cooling, and Drying Equipment

43 — Process Gas and Liquid Handling, Purification and Storage Equipment

44 — Pollution and Waste Control Equipment

45 — Industry-Specific Manufacturing Equipment

46 — Water and Wastewater Equipment

48 — Electrical Power Generation

B. MATERIALS (07/03)

The use of a manufacturer's name and model or catalog number is for the purpose of establishing the standard of quality and general configuration desired only. Products of other manufacturers will be considered in accordance with the GENERAL CONDITIONS.

CONCRETE GENERAL (11/92)

All concrete shall meet the requirements of the following specifications.

The Engineer reserves the right to take samples of concrete whenever deemed necessary.

CEMENT (1/84)

Portland cement Type I or Type II conforming to ASTM C 150, including Table 1A of that specification.

WATER (11/92)

A public water supply shall be used whenever possible. Where a public supply is not available, clean water which is free from oil, acid, alkali, organic matter, or other deleterious substances shall be used.

CONCRETE AGGREGATES

GENERAL

Natural aggregates, free from deleterious coatings, conforming to ASTM C 33, together with all referenced ASTM Standard Specifications, except as modified herein. Aggregates shall not be potentially reactive as defined in Appendix XI of

03300

2

PART 2 – PRODUCTS

2.01 MATERIALS

A. Cement:

1. Portland cement conforming to ASTM C150.
2. Type I or II except tricalcium aluminate ( $C_3A$ ) content of Type I shall not exceed 8%. If this type of Type I not available, Type I with  $C_3A$  content less than 12% shall be used in combination with fly ash.
3. Type III may be substituted for Type I when approved by Engineer and additional requirements for Type I are met.
4. When aggregates determined to be deleteriously reactive, as defined by ASTM C33, alkali content of cement defined by ASTM C150 shall not exceed 0.60%.

B. Fly Ash:

1. ASTM C618, Class C or F including requirements of Table 1A.
2. Supplemental Requirements:
  - a. Loss on Ignition (maximum): 3%.
  - b. Water Requirement (maximum): 100% (as percent of control).
  - c. Fineness (maximum retained on No. 325 sieve): 25%.
  - d.  $\frac{CaO(\%)-5}{Fe_2O_3(\%)}$  (R-factor) (maximum): 3.0.

C. Slag Cement:

1. Slag Cement shall conform to the requirements of ASTM C989 Grade 100 or 120.
2. Slag Cement from different sources or of different grades shall not be mixed in the same construction.

D. Aggregates:

1. ASTM C33, modified as follows:
  - a. Fine aggregate: Natural sand.
  - b. Coarse aggregate: Crushed gravel, crushed stone or gravel, Size 467 (1-1/2 inch maximum), size 67 (3/4 inch maximum), Size 8 (3/8 inch maximum).
2. Potential reactivity of aggregates shall be determined in accordance with ASTM C33.

CAST-IN-PLACE CONCRETE  
03 30 00-3

# Specifications Update

- MMSD will maintain new Div 01 master specs (General Requirements) in CSI Master Format
- Consultants will provide Div 02+ specifications in CSI MasterFormat
- District will maintain guidance documents for spec authors (consultants) and reviewers (District staff)
- Guidance documents will include:
  - Relevant notes to specifier (NTS)
  - Desired materials, manufacturers, etc.
  - Advice how to write a good spec

# Benefits

- Improved consistency and quality
- Less errors and risk
- Easier to navigate documents and find info
- Less effort to prepare and review specs
- Renewed system to maintain masters and guidelines



# Schedule

- April 2026 – Final Div 01 master specs
- May 2026 – Final guidance documents
- June 2026 – Official release
- Transition period through 2026
  - Piloting new spec format on select contracts in 1<sup>st</sup> half 2026
  - Contracts that use old spec format will have new EJCDC front end
  - Majority of contracts should use new spec format in 3Q 2026
- All contracts should use new spec format in 2027

# Questions or Comments ?



Cary Solberg  
Engineering Section Manager  
[csolberg@mmsd.com](mailto:csolberg@mmsd.com)

# Requests for Proposals

Staff considers for each RFP:

- Informational meetings ahead of RFPs
- Longer durations to prepare proposals
- Staggering RFP due dates
- Will consider addenda for more time if increasing \$ range
- Increase time allowed to respond to addenda
- Reduce page count limitations
- Reminder, debriefings are scheduled after a contract is signed

# Quarterly Contract Posting

- 12 month forecast of contracts to be bid or RFP's issued
- Update occurs every quarter
  - Around the first week of January, April, July, October
- Post on mmsd.com website under Procurement

## Quick Links

- [Current Procurement Opportunities](#)
- [Vendor Registration](#)
- [Supplier Development](#)
- [Upcoming Procurement Opportunities \(Construction\)](#)
- [Upcoming Procurement Opportunities \(Engineering\)](#)
- [Business Development](#)
- [Workforce Development](#)
- [Construction & CAD Standard Documents & Special Bid Attachments](#)
- [Purchase Order Terms & Conditions](#)
- [Doing Business with MMSD](#)



# Virtual Design Updates

# Virtual Design Updates

## CAD DELIVERABLES

- MicroStation (DGN) files no longer accepted as CAD deliverable
  - Legacy contracts will still be allowed to submit MicroStation files
- DGNs must be converted to DWG and updated to reflect current MMSD CAD Standards, if used
- Autodesk Architecture, Engineering & Construction Collection is MMSDs Design and Manage Platform

## CIVIL 3D (DWG)

- Civil 3D Templates (DWT)
  - Plant, Conveyance, Watercourse, & Green Infrastructure
- Blocks
- Linetypes



## REVIT (RVT)

- MMSD Standard Family Library
- MMSD Custom Parameters
  - Families
  - Titleblocks
- Templates (Contract Based)
  - Grids
  - Views
  - Graphic Display

# Virtual Design Collaboration & Project Data Sharing

## AUTODESK CONSTRUCTION CLOUD (ACC) ACCESS

ACC Provides a Common Data Environment for Sharing Drawings, Models, Standards, and Survey Data

### MMSD Autodesk Construction Cloud (ACC) Access Request

**Requestor Information**

Name	
Company	
Email	
Phone	
Date	
Role	Please Select

**Project Information**

MMSD Project Number	
MMSD Project Name	
MMSD S/PM	
Primary Consultant	
Is this request for an active MMSD Project?	Please Select

**ACC Access**

ACC access requested for?	<input type="checkbox"/> Standards and Templates <input type="checkbox"/> Document Management CAD <input type="checkbox"/> Document Management Revit <input type="checkbox"/> Drawing and Model Review <input type="checkbox"/> Model Coordination <input type="checkbox"/> Design Collaboration
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### Users Requiring ACC Access

Please list all individuals who require access to ACC for this project. This page accommodates up to four users. Duplicate this form as needed to add additional users.

Name	
Company	
Email	
Role	Please Select
Discipline	Please Select
Does the user have an ACC license?	Please Select

Name	
Company	
Email	
Role	Please Select
Discipline	Please Select
Does the user have an ACC license?	Please Select


  

Name	
Company	
Email	
Role	Please Select
Discipline	Please Select
Does the user have an ACC license?	Please Select

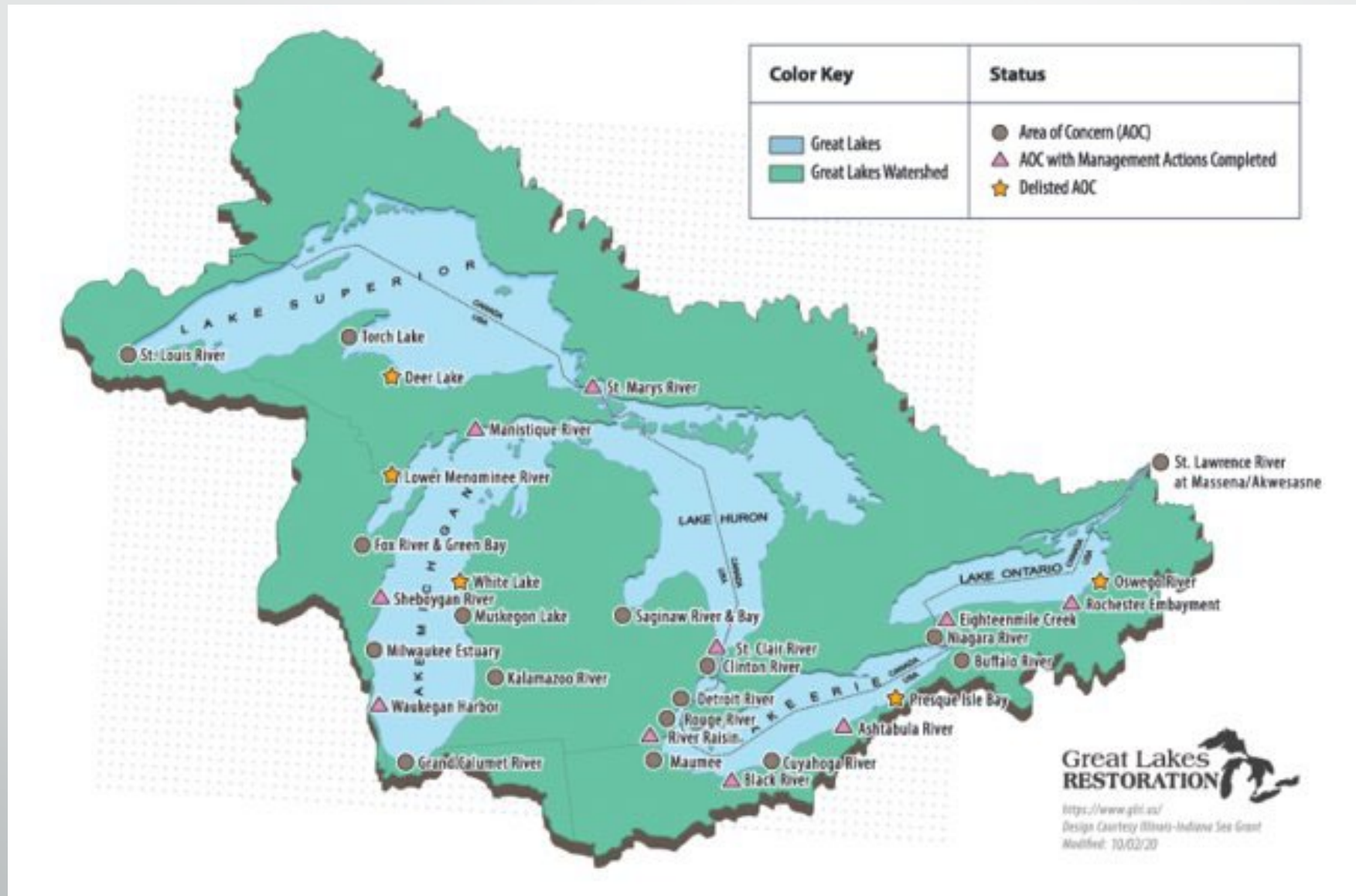
Name	
Company	
Email	
Role	Please Select
Discipline	Please Select
Does the user have an ACC license?	Please Select

For questions regarding this form or to submit a completed form, please email to the MMSD Virtual Design Supervisor at [rchavez@mmsd.com](mailto:rchavez@mmsd.com)



# Milwaukee Estuary Area of Concern Opportunities

# What is an Area of Concern (AOC)?



# The Waterway Restoration Partnership



Visit the Website: [www.mkewaterwaypartners.org](http://www.mkewaterwaypartners.org)



**PROJECT SCHEDULES AND ENGAGEMENT OPPORTUNITIES**

\*\* These project schedules are subject to change \*\*

<b>PLANNING</b> <ul style="list-style-type: none"> <li>• Data Gathering/Analysis</li> <li>• Surveying</li> <li>• Quality Assurance</li> <li>• Plan Development</li> <li>• Outreach Events</li> </ul>	<b>DESIGN</b> <ul style="list-style-type: none"> <li>• Data Gathering/Analysis</li> <li>• Quality Assurance</li> <li>• Drawings/Specifications</li> <li>• Final Design</li> <li>• Permitting</li> <li>• Outreach Events</li> </ul>	<b>IMPLEMENTATION</b> <ul style="list-style-type: none"> <li>• Construction Bidding</li> <li>• Mobilization</li> <li>• Construction</li> <li>• Outreach Events</li> </ul>	<b>MONITORING</b> <ul style="list-style-type: none"> <li>• Demobilization</li> <li>• Surveying/Assessments</li> <li>• Maintenance</li> </ul>
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PROJECT	LEAD/ SPONSOR	2025		2026		ENGAGEMENT OPPORTUNITIES	FACT SHEET	
		Winter	Spring	Summer	Fall			Winter
Havenwoods State Forest Rehabilitation		Restoration to start 2027					Public event in February 2025.	<a href="#">LINK</a>
Estabrook Falls Fish Passage		[Timeline bar with speech bubble icons]					Pre construction meeting anticipated in winter/spring 2025.	<a href="#">LINK</a>
Lincoln Park Oxbow Fisheries Improvements		[Timeline bar]						<a href="#">LINK</a>
North Avenue Fish Passage		[Timeline bar]						<a href="#">LINK</a>
Milwaukee River Greenway Wildlife Enhancements		Restoration to start 2026					Public meeting anticipated summer 2025	<a href="#">LINK</a>
Little Menomonee River Parkway Habitat & Wildlife Enhancements		[Timeline bar]					Public meetings anticipated on all LMR Parkway project areas throughout 2025	<a href="#">LINK</a>
Kohl Park Wildlife Enhancements		[Timeline bar]					Potential outreach event after ERMP development Summer 2025	<a href="#">LINK</a>
Milwaukee County Grounds, Menomonee River Parkway Section 9 and Hoyt Park Wildlife Enhancements		[Timeline bar]						COMING SOON
MMSD Basins Wildlife Enhancements		[Timeline bar]						COMING SOON
Kletzsch Park Wildlife Enhancements		[Timeline bar]						COMING SOON
Menomonee River Parkway Sections 5 and 6 Enhancements		[Timeline bar]						COMING SOON
Schlitz Audubon Cleaver Property Fish and Wildlife Enhancements		[Timeline bar]						COMING SOON
OWLTL Ville du Parc Property Enhancements		[Timeline bar]						COMING SOON

2/4/2025

Visit the Website: [www.mkewaterwaypartners.org](http://www.mkewaterwaypartners.org)

# County Grounds Basins Wildlife Enhancements – Engineering and Design



Assess existing habitat


Develop concepts for habitat improvements without loss of flood storage

Coordinate with Milwaukee Co Parks

Assist with public engagement

Develop construction bid documents

RFP – Q1 2026



# Integrated Watershed Management



# INTEGRATED WATERSHED MANAGEMENT

- GREEN INFRASTRUCTURE
- REFORESTATION & WETLAND RESTORATION
- NEIGHBORHOOD OUTREACH
- SUSTAINABILITY INITIATIVES
- RESEARCH
- PRIVATE PROPERTY INFILTRATION & INFLOW

# Mo3109: Recycle Stream Analysis

- RFP Release Expected Q2 2026
- Research Study Services Include: Evaluation of recycle stream locations, equipment purchasing/installation, sampling, laboratory analysis

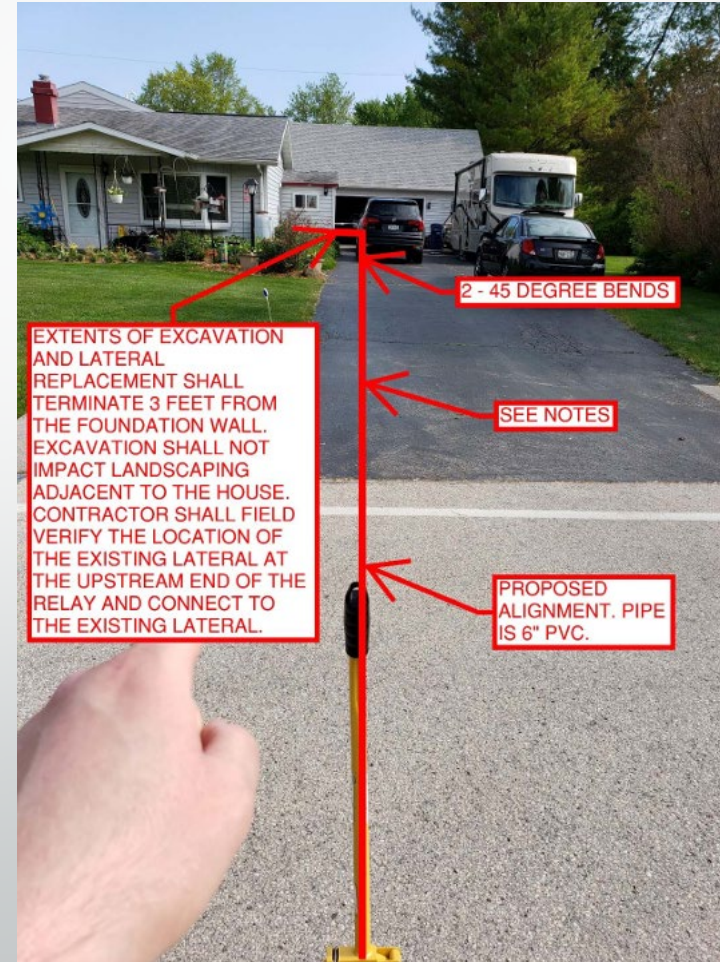


# So4037P02: Biosolids Alternatives Evaluation

- Planning study:
  - Pyrolysis literature review
  - Alternatives literature review
  - Alternatives evaluation and prioritization
  - Update adaptive pathway
  - Update the Biosolids Advanced Facility Plan as needed

# Private Property inflow and infiltration (PPII) Reduction Program

- M10004 – PPII On Call Services
  - MMSD & our Municipal Partners
  - Design, Investigation, Construction Inspection for PPII projects
  - Multi -year contract
  - Released late Q2



# **Procurement & Supplier Development Updates**

# 2025 Procurement Recap

Benchmarks	Actual
Total Awards	\$104M
Planning & Design (A/E) Awards	\$27M
% Dollars Awarded in M-7	72%
% Dollars Awarded in SSSA	64%



# New RFP Format

- MMSD is rolling out new RFP format in 2026
- No substantive content changes
- Improved organization, flow, and clarity

# Example RFP Sections



## REQUEST FOR PROPOSALS

Small Business Availability Study

Contract No. P-3329

The Milwaukee Metropolitan Sewerage District (District) is issuing this Request for Proposals (RFP) to solicit proposals from qualified vendors to conduct an availability study of small businesses able to compete for and perform on District projects.

### I. BACKGROUND AND SUMMARY

The District has a long-standing commitment to ensuring that all businesses have the opportunity to compete for the maximum feasible share of the District's contracting opportunities. Over the past five years, the District has awarded an average of \$170 million in contracts annually, with approximately 25% of contract awards going to Small, Veteran-, Women-, and Minority-Owned Business Enterprises (S/W/MBE).

As of December 2025, the District has transitioned from a S/W/MBE program to a Small Business Enterprise (SBE) program. The District accepts certain SBE and Veteran-Owned Business Enterprise (VBE) certifications toward its SBE program. The District also certifies SBE firms through its own SBE application process.

During the initial transition period, the District is setting an SBE participation goal of 20% on all formal solicitations. Bidders or proposers are required to make good faith efforts to meet the 20% SBE goal within their bids or proposals.

The District intends to move to an SBE requirement-based program following the completion of this study. The District will set customized SBE requirements for each individual formal solicitation. The requirement will vary based on the project type, project size, categories of work included, and overall availability of SBE firms. It is imperative that the established SBE participation requirements are well-supported to ensure small businesses have meaningful access to contracting opportunities.

The District is also considering adding a smaller, local tier to its SBE program, with participation thresholds lower than the SBE thresholds, to further enhance development opportunities for local firms.

## II. GENERAL INFORMATION

This RFP is available on the District's Euna Procurement Portal website at <https://mmsd.bonfirehub.com>, Reference #P-3329.

### A. Proposal Dates

The following is the proposed schedule for this RFP, including anticipated District timeframes for selection and award. Dates may be subject to change. Any changes to the Deadline for Receipt of Proposals will be reflected in Addenda to the RFP posted on the District's Euna Procurement Portal.

Milestone	Date
RFP Issued:	February 2, 2026
Pre-Proposal Presentation Posted:	February 2, 2026
Vendor Engagement and Q&A Meeting:	February 18, 2026 at 10:00 AM CT
Deadline for Questions:	February 24, 2026 at 4:00 PM CT
Deadline for Receipt of Proposals:	March 3, 2026 at 11:00 AM CT
Selection by Committee:	March 24, 2026
Complete Contract Negotiations:	April 1, 2026
Anticipated Contract Start Date:	April 1, 2026
Anticipated Contract End Date:	June 30, 2026

## VI. PROPOSAL EVALUATION & AWARD

### A. Evaluation Criteria

Proposals will be evaluated based on the criteria and point allocations listed below, using the Evaluation Scoring Table in **Attachment F** as a guide:

Evaluation Criteria	Maximum Points Available
Project Manager/Key Personnel	20
Overall Qualification of Firm/Team	20
Project Approach	40
SBE Participation	5
Compensation	15
Total Points Available	100

### B. Evaluation Process

Proposals submitted in response to this RFP will be evaluated by an evaluation committee. The District will not release the names of committee members.

The evaluation committee will conduct an initial evaluation of each proposal based solely

# Interested Vendors List

- Considering removing the Interested Vendors List from RFPs
- COVID-era feature introduced in 2020 for virtual connection
- Minimal vendor use
- **Looking for vendor input on whether this feature is still useful**

## ▲ E. Interested Vendors List

Potential proposers (primes or subconsultants) are encouraged to state their interest in this contract. The District will maintain a list of interested vendors, which will be posted under RFP #XXXX on the District's Euna Procurement Portal. To be added to this list, email Nathan Churchill, [nchurchill@mmsd.com](mailto:nchurchill@mmsd.com) with the following information:

- Contract Reference: XXXXXXXXX
- Company Name
- Contract Information (including phone and email)
- Expected Role (prime, subconsultant, service provider, etc.)
- Services Performed
- SBE Status (if applicable)

# RFP Portal

- Bonfire has rebranded as Euna Procurement
- MMSD's portal link is still the same:  
<https://mmsd.bonfirehub.com/portal>
- Customer Service and other pages may start to have "Euna Procurement" branding



# SBE Program Changes

- As of December 15, 2025, MMSD's S/W/MBE program has transitioned to an SBE program
- Previous Information Sessions held on November 18, 2025, and January 8, 2026
  - Recording available:  
<https://www.mmsd.com/procurement>

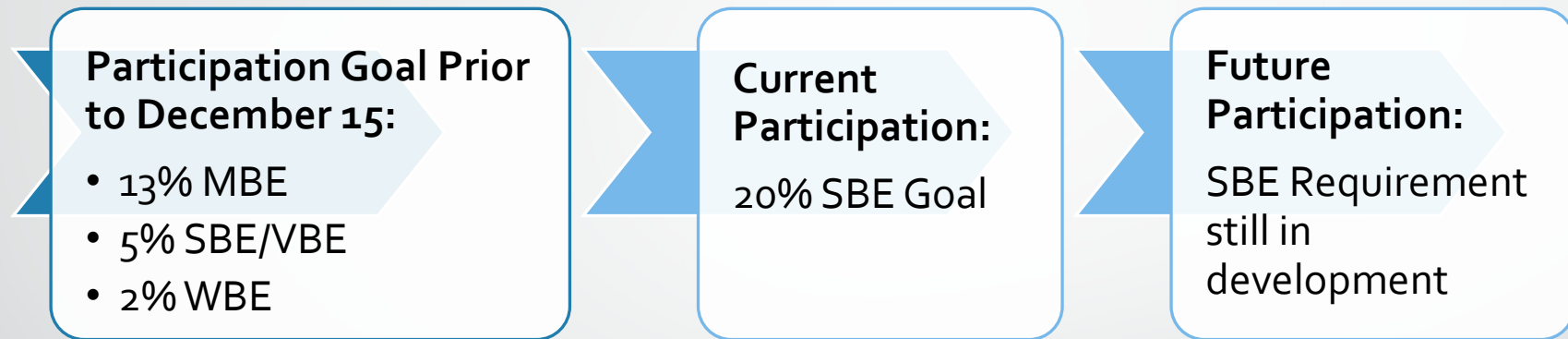


# SBE Program Changes

MMSD remains fully committed to:

- Supporting local workers and local businesses
- Providing resources and technical assistance to help small and local firms compete successfully on MMSD projects
- Applying local workforce and apprentice requirements to MMSD construction projects across the MMSD service area
- Investing in workforce development initiatives

# SBE Program Changes



- Separate MBE and WBE goals have been removed on new bids and RFPs
- VBE certifications will still be counted toward SBE
- No changes to existing contracts

# Accepted Certifications

- **Small Business Enterprise (SBE)**
  - MMSD SBE Certification
  - City of Milwaukee SBE Certification
- **Veteran Business Enterprise (VBE)**
  - WI Dept. of Administration Supplier Diversity Program DVB Certification
  - U.S. Dept. of Veteran Affairs, SDVOSB and VOSB Certification

# MMSD SBE Certification

- Complete MMSD [vendor registration](#)
- Complete 3-page application
- Submit documentation of gross receipts or sales for past 3 years
  - Must meet U.S. SBA size standard for its industry
- Application materials may be submitted via mail, e-mail, or B2Gnow portal secure messaging system



## MMSD SMALL BUSINESS ENTERPRISE CERTIFICATION APPLICATION (New/Renewal)

Note: All information herein is subject to Wisconsin open records law. All data or information that is considered CONFIDENTIAL, PROPRIETARY, OR TRADE SECRETS should be specifically indicated as such.

### COMPANY INFORMATION

Company Name: \_\_\_\_\_

Primary Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Address: (P.O. Box Not Acceptable) \_\_\_\_\_

City: \_\_\_\_\_ County: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Mailing Address: (P.O. Box Acceptable) \_\_\_\_\_

City: \_\_\_\_\_ County: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Federal Tax ID: \_\_\_\_\_ Date Business Established: \_\_\_\_\_ Number of Employees: \_\_\_\_\_

Legal Structure of Business (Check One):	Business Categories (Check All That Apply):
<input type="checkbox"/> Corporation	<input type="checkbox"/> Commodity
<input type="checkbox"/> Limited Liability Company (LLC)	<input type="checkbox"/> Construction
<input type="checkbox"/> Partnership	<input type="checkbox"/> Engineering
<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> General Services
<input type="checkbox"/> Other _____	<input type="checkbox"/> Non-Profit
	<input type="checkbox"/> Professional
	<input type="checkbox"/> Other _____

Brief Business Description:  
\_\_\_\_\_  
\_\_\_\_\_

**\*Must enter the NAICS Code(s) that best represent the products and/or services provided by your business.**  
To determine your company's NAICS code(s), visit <https://www.naics.com/search/>


# Small Business Availability Study

- MMSD has issued RFP P-3329 for a small business availability study
  - Study will identify small businesses in the region qualified to perform District work
  - Results will provide data to support SBE participation requirements on formal procurements
  - Study will also recommend framework for a smaller, local tier within the SBE program
- RFP available at <https://mmsd.bonfirehub.com>, Reference #P-3329
- Responses due March 3, 2026

# Host a College Intern – Summer 2026

## Regional Internships in Science & Engineering (RISE)

- We are now matching employers & college students for Summer 2026 internships
- Contact Prism Technical to learn more:  
<https://www.prismtechnical.com/rise>



# Upcoming Business Development Seminar: Building Information Modeling (BIM)

**Thursday, February 19, 2026 | 10:00 AM – 12:00 PM | Live Virtual Seminar**

- Gain insights into MMSD's large-scale BIM initiative and collaborative Scan-to-BIM approach for 200+ facilities and 19,000 assets
- Explore practical BIM workflows and see how digital models drive design, bidding, construction, and as-built project phases
- Register here: <https://mmsd.crewwire.com/program-overview/seminars/>

# Save the Date!

## MMSD Fish Fry Networking Event

Friday, March 6, 2026



Come ready to network, connect, and enjoy some delicious food.  
More details coming soon!

# Next Steps

- All firms should make sure they are a registered vendor with MMSD to stay apprised of upcoming changes: [MMSD vendor registration](#)
- Certified firms should review their existing certifications with MMSD
- Contact Procurement to schedule a 1-on-1 meeting for more detailed guidance on doing business with MMSD – [procurement@mmsd.com](mailto:procurement@mmsd.com)

# Meeting Information

- List of attendees, a copy of this presentation, and recording will be added to the MMSD procurement website:

<https://www.mmsd.com/procurement>

# Going Forward

- Be sure to monitor the quarterly update list as it does change  
<https://www.mmsd.com/procurement>
- Thanks for attending and see you next year!

